

# Social Franchising for Health

a community of practice for sharing innovations

## Aligning Measurement between Organizations: PSI's DALY Models & MSI's Impact 2 model

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# Population Services International

- Uses private sector techniques to **encourage healthy behavior & make markets work for the poor**
- 8,500 team members working in 67 countries
- Four primary health areas:
  - HIV/AIDS & TB
  - Reproductive Health
  - Malaria
  - Child Survival (including respiratory infections)

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# Marie Stopes International

- Mission is **children by choice, not by chance**. MSI respects the right of women to decide whether & when to have children
- 8,500 team members working in 42 countries
- MSI offers:
  - Full range of contraceptive methods
  - Access to safe abortion services (where legal)
  - Post-abortion care

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# Similarities between Organizations

- Our history
- Social franchising
- Dual presence in 26 countries
- Work can be counted: services, product distribution
- Want a bottom-line metric
- Interested in health outcomes, estimates of health impact
- Use modeling to convert program outputs to outcomes
- We learn from one another

# Different Priorities & Uses of Metrics

## PSI DALY Models

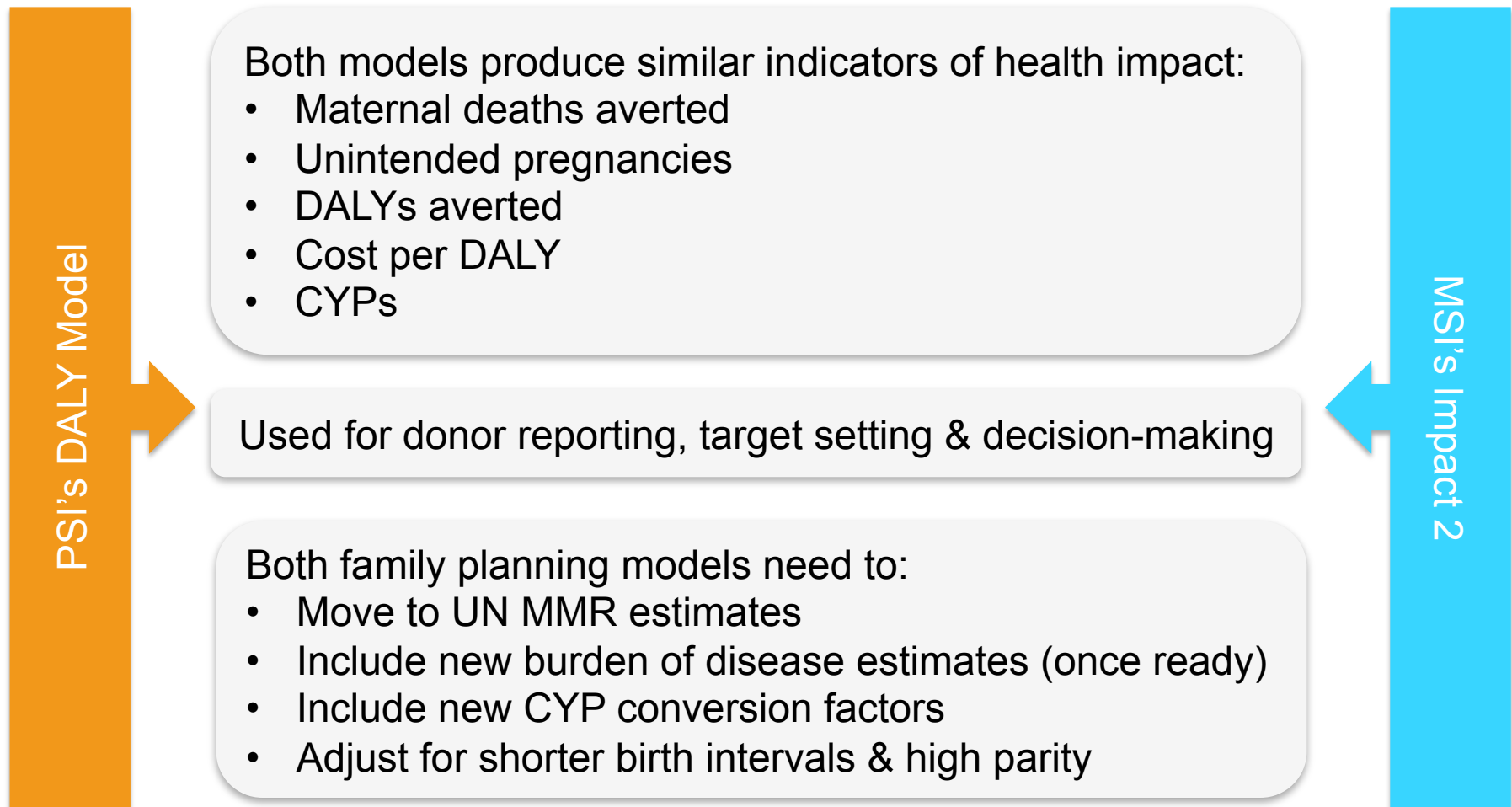
- Can be used for 100 products & services across four health areas
- Organization tracks impact on a monthly basis
- Strategic priorities have been on increasing DALYs averted

## MSI's Impact 2 Model

- Focuses on family planning, post-abortion care, safe abortion
- Organization tracks impact on an annual basis
- Strategic priorities have been on increasing CYPs - modeling used to demonstrate impact in reporting & advocacy



# Similarities between FP Models: PSI's DALY model & MSI's Impact 2



# Differences between FP Models

## PSI DALY Models

- Coefficient-based model
- Static
- Coefficients created for each year
- Maternal mortality estimates come from DHS
- Models pregnancies averted based on changes in fertility rates (GFR)
- Uses assumptions about the general population's fertility & contraceptive use to address substitution & prior use
- Estimates: unintended pregnancies averted, maternal deaths averted, child deaths averted, and DALYs averted

## MSI's Impact 2 Model

- Cohort-based model
- Modeled
- Estimates for 2000 to 2020, with some rates changing over time
- Maternal mortality estimates from WHO, UN, WB
- Models pregnancies averted based on counterfactual of non-use, assuming 40% pregnancy rate at peak, declines with age
- Uses data from client exit interviews to address substitution & prior use
- Estimates same outcomes as PSI model, plus: contribution to increasing CPR, impact of reaching adopters, cost-savings

# Lessons Learned

- Aligning measurement is important for collaboration on upcoming projects, strengthening both measurement programs, & sharing approaches with other organizations.
- Don't need to choose one model - we've worked to ensure that the same basic approach is taken
- Compromises are made for breadth & depth
- PSI would like to borrow elements of Impact 2: targeting, future years' impact, & cost savings to a health system
- MSI would like to use DALYs to guide more internal decision-making
- Other organizations could adopt DALYs by collaborating with PSI & MSI via this working group.
- Joint publications underway for sharing lessons learned



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